



CAPABILITY STATEMENT

Iceberg Technology Group, Shakopee, Minnesota

Website: www.iceberggroup.org

Company Overview

Iceberg Technology Group is a premier IT consulting, project delivery, and talent solutions provider based in Shakopee, Minnesota. Iceberg delivers enterprise technology solutions across both the public and private sectors, with specialized expertise tailored to State, County, Municipal, and Higher Education (Colleges & Universities) environments.

Combining deep regional technical networks with disciplined project management, Iceberg helps public sector entities modernize legacy systems, maintain regulatory compliance, and execute mission-critical IT initiatives through flexible IT Staff Augmentation and end-to-end Project Delivery models.

Core Competencies

1. Public Sector IT Staff Augmentation

- **Rapid Talent Deployment:** Qualified IT professionals for short-term, long-term, and contract-to-hire needs across state, county, municipal, and academic organizations.
- **Specialized IT Roles:**
 - Software Engineers & Full-Stack Developers (.NET, Java, Python, Cloud Solutions)
 - Project Managers, Scrum Masters, and Agile Coaches (PMP, CSM certified)
 - Business Analysts and Enterprise Architects
 - Systems/Network Engineers, Cloud Architects (AWS, Azure, GCP), and DevOps Engineers
 - Cybersecurity Analysts, Information Security Officers, and Compliance Specialists
 - Database Administrators, Data Engineers, and BI/Analytics Experts

2. IT Project Delivery & Modernization

- **Legacy System Migration & Modernization:** Upgrading outdated public infrastructure to secure, scalable cloud and hybrid architectures.
- **Custom Software Development & Integration:** End-to-end application development tailored to agency workflows and public services.
- **PMO Support & Governance:** Establishing framework alignment (Agile, Waterfall, Hybrid) to ensure public project delivery stays on schedule and within budget.
- **Quality Assurance & Testing:** Automated and manual testing protocols designed for high-availability public systems.

3. Sector-Specific Solutions

Public Sector Segment	Core Focus & Delivery Capabilities
State Agencies	Enterprise modernization, multi-agency system integration, cloud strategy, and large-scale PMO augmentation.
County & Local Government	Public safety software support, asset management integrations, municipal network security, and local IT staff extensions.
Higher Education (Colleges & Universities)	Student Information System (SIS) rollouts, Learning Management System (LMS) integrations, campus network upgrades, and FERPA-compliant data frameworks.
Private Sector / Commercial	Enterprise technology strategy, custom software buildouts, financial/healthcare IT compliance, and high-volume tech staffing.



Key Differentiators

- **Deep Local & Regional Presence:** Headquartered in Shakopee, MN, offering unmatched access to vetted Midwest IT talent acquainted with local public sector standards.
- **Public Sector Compliance Knowledge:** Extensive understanding of public procurement processes, government security standards (e.g., CJIS, NIST, HIPAA, FERPA), and state regulatory requirements.
- **Flexible Engagement Models:** Ability to pivot seamlessly between outcome-based project deliverables, hybrid managed teams, and individual staff augmentation.
- **Rigorous Technical Screening:** Multi-tiered vetting process evaluating both technical capability and cultural fit for public agency workflows.
- **Proven Agility:** Streamlined onboarding processes to meet urgent public staffing shortages and aggressive project timelines.

Primary NAICS Codes

- **541511** – Custom Computer Programming Services
- **541512** – Computer Systems Design Services
- **541519** – Other Computer Related Services
- **561320** – Temporary Help Services (IT Staff Augmentation)
- **541513** – Computer Facilities Management Services
- **541611** – Administrative Management and General Management Consulting Services

Company Data

- **Legal Name:** Iceberg Technology Group
- **Location:** Shakopee, MN
- **Web:** www.iceberggroup.org
- **Sectors Served:** State Government, County Government, Municipalities, Public & Private Universities/Colleges, Commercial Enterprise.
- **Service Area:** Minnesota, Upper Midwest, and Nationwide Remote/Hybrid.